OVERVIEW

Nitel is a leading next-generation technology services provider. We simplify the complex
technology challenges for our customers to create integrated and tailored managed
network solutions that propel their organizations forward. Because we're solving complicated IT challenges for them, our customers can operate with greater productivity and have the freedom to focus on other critical business issues.

KEY FEATURE AND DIFFERENTIATORS

COMPREHENSIVE TECHNOLOGY MANAGEMENT
Nitel provides comprehensive management of your technology services. With a single provider taking a holistic view of the security, health and performance of your technology environment, you ensure that components don't just work, they work together.

TAILORED SOLUTION DESIGN
Nitel integrates over 1,100 of the best performing local, regional and global access vendors to give you greater flexibility, resiliency and geographic reach than any traditional network provider.

SIMPLE MANAGEMENT
With single-pane-of-glass visibility into your network performance and security environments, Nitel takes the mystery out of ensuring your business is getting the

LOCATIONS

Chicago, IL

Chicago, IL

N/A

SERVICE OFFERINGS

DATA
Connecting your people to what matters most to them is critical. Nitel works around the clock to make sure your dedicated internet access works around the clock too. Connecting you at speeds up to 10Gbps, we make encrypted, congestion-free internet access easy so your business can run at its best.

INTERNATIONAL
With our team of experts on your side, you will have access to over 800 global transport vendors and reach to over 180 countries. You'll also get instant pricing within North America so you can keep your projects on track.

SDWAN
An SD-WAN solution from Nitel delivers optimized application performance and network security through centralized control of policy-based application routing, network threat prevention and detection through a single online interface. Customers improve application performance and simplify branch network management while protecting their business against an ever-changing threat landscape.

Allied communication

most out of its wide area network.

SERVICE EXPERIENCE
With a dedicated team of experts behind you at every step of your journey, you're a phone call away from finding answers. We'll manage every process with a microscope so you don't have to and offer a flexible approach to keeping you informed.

SECAAS
Protect your network with an integrated SD-Security solution from Nitel. You'll be able to safely enable applications, users and content while reducing your threat footprint. And using the same platform as your Nitel SD-WAN, you'll manage your network performance and security all from a single, easy-to-use administrator console.

IDEAL CUSTOMER PROFILE

Multi-location customers in any vertical

QUALIFYING QUESTIONS

CLOUD MIGRATION
Which applications are your most critical?
Do you have any critical applications that have moved or are moving to the cloud?

NETWORK PERFORMANCE
How do you monitor performance of your critical applications today?
What metrics do you have access to today?

SECURITY
How are you ensuring the security of your network today?
Have you had a security breach?
What tools do you use to watch over the security of your network?

TECHNICAL SUPPORT
Tell me about the process you go through to resolve an outage or other technical

issue.

When you call tech support, how long does it take for someone to answer?

BACKUP

What redundancy do you have built into your network today?

Are you using diverse carriers, POPs, routes and/or building entrances?

Do your routers have auto-failover capabilities?