



OVERVIEW

TierPoint is a data center and managed services company. What does that mean? It means we help IT leaders with their IT transformation initiatives like securing data infrastructure from cyber-attacks,



KEY FEATURE AND DIFFERENTIATORS

- Performance: uptime, speed, and power to drive your IT applications
- Scalability: just what you need, when you need it, with a suite of solutions from cloud computing to colocation space
- Flexib



LOCATIONS

Corporate Headquarters:
TierPoint
12444 Powerscourt Dr.
Suite 450
St. Louis, MO 63131

Little Rock, Arkansas
Waterbury, Connecticut
Jacksonville, Florida
Chicago, Illinois
Franklin Park, Illinois
Lenexa, Kansas
Baltimore, Maryland
Lithcium Heights, Maryland
Andover, Massachusett

Currently, we do not have any international locations.



SERVICE OFFERINGS

CLOUD

Built on best-in-class technology and backed by a dedicated team of cloud experts, TierPoint hosted and public cloud solutions can help your organization improve performance, manage costs, maintain co

COLOCATION



IDEAL CUSTOMER PROFILE

Ideal Customer Profile:

250-3000 Employees

Healthcare, Pharmaceutical, Financial, Technology, Legal, Education Verticals

Headquarters or Data Center located within 100 miles of TierPoint Facilities

TierPoint colocation services let you deploy your hardware in our state-of-the-art facilities. You get the enterprise-class reliability, performance and security you need, without the risk and overhea

DRAAS

Our customized recovery solutions help ensure resiliency for your data, applications and infrastructure, minimizing the impact of unexpected interruptions. One of the most common reasons disaster reco



QUALIFYING QUESTIONS

1. What are the top 5 IT initiatives that you are currently focused on?
2. What is your Data Center Strategy? Do you outsource to a Hosting or Managed Hosting Provider?
3. Have you looked at