OVERVIEW

QTS serves hyperscale and hybrid colocation customers by creating an unrivaled digital community. Our massive infrastructure, innovative technology and industry-leading customer satisfaction provides our customers with more agility, more flexibility and better efficiencies. QTS also drives opportunities through our channel-focused partnerships, with QTS sales aligned on compensation. We are the data center of the future.

KEY FEATURE AND DIFFERENTIATORS

- Industry-leading customer service, with NPS score of 79. We put the customer first.
- Hybrid enabled solutions
- Solution Portability
- Software Defined solutions
- Hyperscale Innovation
- Service Delivery Platform (SDP)
- QTS Switchboard connectivity
- Channel friendly - Direct Sales compensated 100% on partner deals.

LOCATIONS

Overland Park - Kansas City

 12851 Foster Street
 Overland Park, Kansas 66213

Colocation solutions in the heartland of the US at the global headquarters of QTS Data Centers.

United States:

Ashburn-Broderick, VA

Ashburn-Lockridge, VA

Ashburn-Moran, VA

Atlanta, GA

Chicago, IL

Fort Worth, TX

Hillsboro, OR

Irving, TX

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IDEAL CUSTOMER PROFILE

Ideal Customer Profile:
- Mid-Market to Enterprise
- Colocation – Single Cabinet to Private Suites
- Customers Seeking Scale & Flexibility
- Strong Compliance Requirements
- Customers Needing Connectivity to the Cloud

CUSTOMER TESTIMONIALS

"One satisfied QTS customer. QTS service has been very stable over the years. Their staff has been very responsive to our requests and are always a pleasure to deal with. Their pricing is very competitive. It has been a great experience being a QTS customer overall."

Sr. Director of Infrastructure Engineering Education Industry

QUALIFYING QUESTIONS

- Do you have any data center, cloud, or IT infrastructure projects in the next 12 months?
- Are you satisfied with your current provider's customer service?
- Do you have specific compliance requirements?
- Is your infrastructure on-premise?
- Do you need to connect to any of the public cloud providers?

Jersey City, NJ

Manassas, VA

Miami, FL

Overland Park, KS

Phoenix, AZ

Phoenix-VanBuren, AZ

Piscataway, NJ

Princeton, NJ

Richmond, VA

Sacramento, CA

San Jose, CA

Santa Clara, CA

Suwanee, GA

Netherlands:

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- Do you currently have Solution Portability options?
- Are you seeking a Hybrid solution model?
- Is your business domestic, international, or both?

INDUSTRY RANKINGS

Industry-leading NPS score of 79!

Eemshaven

Groningen

SERVICE OFFERINGS

DATA
QTS' Hybrid Colocation was strategically designed to provide colocation solutions that integrate with the world's largest public clouds via SDN-enabled connectivity - seamlessly.

QTS' Service Delivery Platform (SDP) allows customers real-time visibility and access to their critical environments from one fully integrated platform.

CLOUD
Featuring direct connection with the world's largest public clouds, and key integrations with SDN leaders such as Megaport and Packetfabric, QTS can connect you to your cloud of choice and manage it for you.

INTERNATIONAL
QTS Eemshaven
 Huibertgatweg 2
 9979 XZ Eemshaven , Netherlands

Home to landfall of a global fiber optic submarine cable network. A unique location with multiple megawatts of available power.

QTS Groningen
 Zernikelaan 16
 9747 AA Groningen, Netherlands

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One of the largest mega data centers in the Northern Netherlands. Tailored for large enterprise business.

Part of the Energy Valley which boasts the production of 8,000+ MW and access to very reliable energy .

COLOCATION
Serving the world's most sophisticated data center users requires intelligent infrastructure with ultimate visibility, in the right locations.

Capacity and availability where and when your company needs it, backed by real-time visibility and control over your deployment with our Service Delivery Platform.

From one cabinet to multiple megawatts, we've got services that scale to meet your needs and timeline - including high density options.

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