OVERVIEW

Analysts say that IT teams spend over 70% of their time "keeping the lights on." In other words, doing the mundane
tasks of DR and backup, patch management, break fixes, etc. The IT department's job is to innovate and improve
business applications Ntirety gives IT that time back by taking on the management of the tedious-but critical
jobs that need to be handled on a day-to-day basis. You can rely on us to automate, manage, and protect your
business-critical workloads on any cloud or infrastructure type. Additionally, we offer the industry's first and only Guidance Level
Agreements(TM) (GLAs), going beyond traditional SLAs to offer actionable, quarterly recommendations to optimize your
infrastructure and improve business outcomes—guaranteed.

KEY FEATURE AND DIFFERENTIATORS

Industry-first and only Guidance Level Agreements that provide guaranteed actionable business outcomes for availability, performance, security, and cost for thousands of complex, multi-cloud application environments. Our GLAs go far beyond traditional SLAs in guaranteeing desired business outcomes.

LOCATIONS

Austin, Texas

Austin, Texas
Dallas, Texas
Denver, Colorado
Irvine, California
Louisville, Kentucky
Newark, Delaware
Norwood, Massachusetts
San Francisco,California
Tampa, Florida

Vancouver, British Columbia
Toronto, Ontario
Sofia, Bulgaria

SERVICE OFFERINGS

CLOUD
Ntirety Cloud Operations gives you the power to let go of the burden of managing common infrastructure and application components, maximize performance of applications, and focus on what makes your business unique. For organizations who demand the flexibility and stability of a multi-cloud strategy yet struggle with in-house expertise and visibility, we can help you leverage your platform(s) and

IDEAL CUSTOMER PROFILE

Who is Our Ideal Enterprise Customer?
15+ Year Old Companies
• Highest IT budgets among age-based revenue categories

Company Size By Revenue
• $250m-$3b for primary size range

Complex Mission Critical Environments
• Using hybrid infrastructure today but are struggling with complexity
• Highest level of complexity, legacy environments are not cloud ready while new applications are.
• Applications- custom SAAS applications, legacy ERP, Backoffice, and home grown.

Top Target Industries
• Manufacturing, Healthcare, Financial Services

IT Budget
• IT Budget>$10m; Spend $200k+ on outside services

CUSTOMER TESTIMONIALS

manage spend.

DRAAS
Ntirety Disaster Recovery (DR) Services empowers you to provide continuous service to your customers and stakeholders with confidence. We provide one software solution for recovery automation, continuous data protection, off-site backup, and replication eliminating complex coordination errors, operational costs and workload overload.

MANAGED SERVICES
Ntirety delivers comprehensive managed multi-cloud solutions that enable IT to shift away from managing operational risk and toward creating a future-ready, agile enterprise. With over 20 years' experience as an industry leader, Ntirety's expertise guarantees continuous improvements to proactively reduce risks and optimize costs.

QUALIFYING QUESTIONS

How critical is the application to your business?
Is there a specific event or compliance requirement driving the need to support the application?
What is your cloud strategy, and are you in the cloud today? If so, how is your customer experience and do you feel like you're working with a true business partner?
Tell me about the resources currently tasked with managing your infrastructure.
Are you currently short-staffed, or are these resources currently doing work that isn't directly related to building value towards your core competencies?
Do you need additional IT resources, but don't have the budget or resources to build out your own infrastructure?
Do you want a flexible managed cloud across multiple platforms that is managed for you but also provides complete visibility and control over your applications,

"Beyond HIPAA compliance, Ntirety's ongoing HITRUST certification mandates constant updating and adherence, giving us even more confidence that we are offering our customers the utmost data protection available." Richard Eckerstrom, CEO and President, ECTEON

"When looking for a cloud-based, HIPAA-compliant solution, Ntirety was a partner who could assure that we could be up and running all the time, any time." Kim Majick, Chief Development Officer, Carespring Healthcare Management

"Ntirety's Virtual Private Cloud is the ideal platform to power my mission critical web application—allowing me to deliver faster, more reliable service to our clients." Robert Stephen, Robert Stephen Consulting, LLC

"A lot of businesses underestimate how a solid infrastructure can boost their growth potential, but PlayPower's successful transition is proof that when you give your business teams a great IT solution, they can work faster and achieve revenue goals more quickly." Alfred Sobrinho, PlayPower

network, and computing resources, regardless of cloud platform(s)?

Allied communication