OVERVIEW

With over 20 years in the IT space, NetWolves provides a wide variety of solutions to customers across the world. We offer best-in-class solutions in the areas of connectivity, cyber security, cloud services, managed and professional services. We have relationships with over 175 technology vendors, as well as have access to a number of proprietary solutions, which gives us the ability to meet the diverse needs of our clients. In addition, we have 24/7/365 US Based support, located in our Tampa office. With our engineering expertise and portfolio of technology partners, we have the ability to offer our customers a scalable and unique solution to build, compliment or enhance their IT ecosystem.

KEY FEATURE AND DIFFERENTIATORS

We offer proprietary solutions and engineering expertise to enhance your "out of the box" solution. We offer engineering design, deployment as well as management of our solutions.

LOCATIONS

Tampa, Florida

All regions-We have a global footprint

Globally

SERVICE OFFERINGS

TELECOM
With over 175 technology partners, we remain a technology agnostic network aggregator. We have been in this space for over 20 years, offering end to end solutions to our customers, including 24/7/365 US Based support in our Tampa office.

CLOUD
We offer reliable and secure managed cloud services and hosting. Offsite backups provide additional security and the satisfaction of knowing that your data is safe no matter what happens in your office. In addition to application, storage and backup solutions, we also offer a number of cloud UCaaS solutions, including hosted voice, SIP and hosted fax services.

UCAAS
We offer a wide range of uCaaS solutions, from hosted voice to SIP and hosted fax services. We have the ability to assess the needs of the customer and provide the most valuable tool for them.

SDWAN

We offer a suite of four various SD-WAN solutions - from a very basic solution to a complex, fully customizable solution. Our engineers will work with you to select the offering that best fits your need. We have the ability to stage, configure, deploy and support the solution as well.

IDEAL CUSTOMER PROFILE

We support customers of all sizes but our ideal customer is a mid to enterprise customer with multiple locations that needs not just equipment, but the support to go with the device or solution. We have customers in every industry: from retail to logistics and healthcare.

QUALIFYING QUESTIONS

What are a few of your current technology pain points?

Do you have a growth strategy and does your current provider have the ability to support this?

Have you experienced any security breaches or threats recently? How were they addressed?

What was the last time your IT infrastructure was reviewed?

When was the last time you made a major change or update to your IT infrastructure? What was this?

How many carriers are you purchasing services through? Are you receiving multiple bills?

When was the last time you experienced an outage and tell me about the process to get back online?

How many locations do you have AND are you utilizing a private network? Are you familiar with SD-WAN and the benefits?

Do you handle your IT in house or do you outsource projects and support?

When was the last time you were introduced to a new type of technology? Is there anything you are interested in learning more about?

Allied
communication