



## OVERVIEW

Global Onsite is a multi-vendor, multi-technology professional services organization providing lifecycle technology services including procurement, asset management, staging and configuration, inside wiring, 24x7x365 remote managed services, centralized support desk and SLA onsite maintenance support.

We simplify the procurement, deployment and support process by providing customers one number to call for any technology requirement and provide experienced, purpose built, scalable support - lifting many of the time consuming transactional technology responsibilities off our customer shoulders.



## KEY FEATURE AND DIFFERENTIATORS

Our organization provides purpose built solutions for our customers. By first understanding their challenges, Global Onsite uses its extensive modular portfolio to create customized solutions that meets the specific needs. Our PMO, engineers and remote field engineers truly become a reliable extension of our customers teams, building efficacy into both technology projects, and steady state management.



## LOCATIONS

Grapevine, TX USA

Our Corporate HQ, PMO, NOC and TAC is in Grapevine, Texas. Our field services presence is nationwide.

We have field services support in most countries. Please inquire about specific countries.



## SERVICE OFFERINGS

### DATA

Global Onsite perfectly complements the Agent community by providing deployment and support white space fulfillment. We align our portfolio with yours and allow Agents to be the solutions provider for asset procurement, site surveys, inside wiring, deployment, remote managed services and centralized help desk.

### IAAS

Global Onsite has a full portfolio of IaaS including managed SDWAN, routers, switches, WLAN and IP Cameras. Our solutions provide multi-vendor options including Meraki, Cisco, Watchguard, Velo Cloud, Netgear and more. With customers looking at streamlining efficiencies through standardization and process simplification, our IaaS portfolio seamlessly meets our customers needs.

### SDWAN

Global Onsite provides managed SDWAN services. Our organization provides 7x24x365 managed SDWAN services and can CAPEX or OPEX the hardware with

management, warranty, deployment and ongoing onsite support.

## IDEAL CUSTOMER PROFILE

Customers with 10-6000 sites, and are looking to optimize technology, simplify processes and consolidate costs.

## QUALIFYING QUESTIONS

1. How many locations do you have?
2. How do you manage your technology outages and issues today?
3. What is your management plan to refresh and optimize your hardware?
4. Do you own or lease your network hardware?
5. What is your technology support plan today. Is it 7x24x365?
6. How many technology suppliers do you have supporting you? (Carriers, UCaaS, hardware, cloud etc)
7. Who handles your supplier ticketing through remediation when their is an issue?
8. Do you have a reliable onsite support solution when needs arise?
9. Do you have any technology projects planned in the next fiscal year?
10. If I could show you a solution that would cost effectively simplify your entire technology support process, would you be interested in speaking?