OVERVIEW

GTT connects people across organizations, around the world and to every application in the cloud. Our clients benefit from an outstanding service experience built on our core values of simplicity, speed and agility. GTT owns and operates a global Tier 1 internet network and provides a comprehensive suite of cloud networking services.

KEY FEATURE AND DIFFERENTIATORS

Built on our core values of simplicity, speed, and agility, GTT enables channel partners to profitably build networks based on their clients' enterprise needs.
  •National and international services delivered on our top five, global Tier 1 IP network
  •GTT's on-net routes makes up approximately 1/3rd of the entire global routing table
  •Industry leading cloud networking services including fully-managed global SD-WAN with direct connectivity to major cloud service providers around the
   world.
  •GTT's network includes dense metropolitan fiber footprints, multiple intercity routes and pan-continental subsea connectivity including:
       -One of the largest independent pan-European fiber optic networks covering 72,000 route kilometers.
       -Three transatlantic subsea cables, covering 17,000 route kilometers , including GTT Express, the lowest latency transatlantic fiber route between
        London and New York
  •Extensive network of 3,500+ regional access suppliers

LOCATIONS

GTT Communications, Inc.
World Headquarters
7900 Tysons One Place
Suite 1450
McLean, VA, USA

Atlanta
Austin
Boston
Cary, (Raleigh)
Chicago
Dallas
Denver
Los Angeles
Miami
Minneapolis
New York
Philadelphia
Pittsburgh
Rochester
San Francisco
San Jose
Seattle
Washington, D.C. (McLean, VA)

Canada

Allied communication

•Client services deployed in over 140 countries

👤 IDEAL CUSTOMER PROFILE

Sweet Spot Target: Enterprise and Global

 Benefit from a focused portfolio of cloud networking services. Meet your clients' enterprise cloud networking requirements with one single provider
 offering Wide Area Networking, SD-WAN; Internet; Transport & Infrastructure; Managed Services; Voice, UC and Video

   -GTT enables channel partners to profitably build networks for national, international and global enterprises.

   -SD-WAN offering targets Enterprise and Global organizations with multi-location sites domestically or internationally.

   -GTT has the flexibility to deliver private, public, and hybrid cloud network solutions for connectivity to any location in the world and with any application
    in the cloud.

💬 CUSTOMER TESTIMONIALS

"GTT is a partner that can support our cloud networking requirements comprehensively, due to its experience managing enterprise networks coupled with its future-proof,

Halifax
Toronto

South America
  Sao Paulo

Europe
  Austria (Vienna)
  Belgium (Brussels)
  Bulgaria (Sofia)
  Czech Republic (Prague)
  Denmark (Copenhagen)
  Finland (Helsinki)
  France (Paris)
  Germany (Berlin, Dusseldorf, Frankfurt, Hamburg, Munich)
  Ireland (Dublin)
  Italy (Cagliari, Milan, Rome
  Spain (Barcelona, Madrid)
  Sweden (Gothenburg, Stockholm)
  Switzerland (Geneva, Zurich)
  The Netherlands (Amsterdam)
  United Kingdom (Bracknell, Hoddesdon, London, Nottingham, Southport)

Asia
  India (Pune)
  China (Hong Kong)

🔭 SERVICE OFFERINGS

ALLied communication

software-defined network that offers security, flexibility and scalability." Head of CIO Office & Core IT

Case Study: Global Supplier of Professional Cleaning Solutions sold in over 100 countries (SD-WAN, Network and Security Managed Services)

Challenge: This client had a clear vision to lead intelligent cleaning with new technologies in the fields of robotics, connected devices and Internet of Things (IoT). To support this development, the client required a single service provider to deliver a flexible, scalable network across its global enterprise sites. It also required an enterprise-wide managed security service to ensure secure transmission of sensitive data and intellectual property.

Solution: GTT delivered a comprehensive offering, including managed network and security services, as well as fully managed SD-WAN.

ⓘ QUALIFYING QUESTIONS

Seeking faster, smarter, and more resilient global connectivity for your multi-site enterprise improving application performance, communications, and overall productivity across your organization?

Questions to consider:
• Are you interested in a network pre-assessment to evaluate access options that are optimal and scalable for your enterprise: EoC, cable, DSL, wireless and Ethernet?
• As cloud connectivity is more important than ever and new applications stress traditional WAN designs, are you ready to explore the benefits of SD-WAN? And discover differences in WAN, SD-WAN, MPLS, VPLS?
• Are you consuming cloud services from different providers and seek support to

TELECOM
GTT Unified Communications
Expand communication across your organization with GTT's suite of Unified Communications services
to increase productivity and reduce costs. Take advantage of our SIP-based voice network and cloud
telephony services for an integrated, flexible voice and collabo ration platform.

SIP Trunking
• Improve business collaboration and efficiency through the integration of critical communicationsover a single IP connection across our worldwide
 network
• DIDs and porting in 58 countries; toll-free services in 120+ countries
• Redundant, secure and interoperable

Cloud UC
• Eliminate rigid and costly legacy infrastructure with a cloud-based platform
• Soft-client and mobile application option provides full voice and collaboration feature set
• Easily provisioned and managed

INTERNATIONAL
GTT International Managed Services
GTT's managed services provide improved network efficiency and performance and enhanced security across your organization.

Managed Network Services
• Leverage our extensive managed services experience to manage your hardware and network
• View complete network and device performance statistics in our client portal
• Flexible device maintenance options to meet any network availability requirement, available worldwide

Allied
communication

manage the delivery of their services?

•Do you want more from your network with more control and agility and improved application performance, enhanced security and dynamic load balancing?

•Are you interested in uCPE for your enterprise to automate management of your edge connectivity?

•How many cloud service providers do you work with? Would you like to connect to multiple CSPs via a single port through a direct, secure, private connection?

•Have you considered managed network services or managed security and compliance services?

•Are you evaluating hosted PBX and SIP trunking solutions domestic and international?

INDUSTRY RANKINGS

GTT Recognized in the Gartner Magic Quadrant for Network Services, Global for Third Consecutive Year (Top 15 Global NSPs)

In this year's Magic Quadrant, GTT's position on both axes improved compared to the previous year. GTT's positioning is based on Gartner's evaluation of ability to execute and completeness of vision. GTT attributes this recognition to the company's increased scale, market presence, and network reach. The 2019 report states that, "Enterprises need greater agility from global network services to support cloud IT delivery."

"I believe GTT's position in the Gartner Magic Quadrant for Network Services, Global, is further validation of our expanded cloud networking and SD-WAN service capability," commented Rick Calder, GTT president and CEO. "Our highly talented team members live our values of simplicity, speed and agility as they deliver on our purpose of connecting people across organizations, around the world and to every application in the cloud."

1The Gartner Magic Quadrant for Network Services, Global. Published: 25 February

Managed Security

• Comprehensive security capabilities, including network-based firewall, unified threat management and customized compliance packages

• Always-on DDoS mitigation service protects against complex, costly threats, immediately detecting and removing malicious traffic

SDWAN

GTT SD-WAN

GTT leverages virtualized network function (VNF) technology to deliver multiple services, such as SD-WAN, firewall and WAN optimization, on the same uCPE device, eliminating the requirement to deploy multiple hardware devices at a single client site. GTT SD-WAN provides direct connectivity to leading cloud service providers across its Tier 1 global IP network with 600 points of presence on six continents and established relationships with thousands of network suppliers that enable GTT to deliver redundant last-mile connectivity options around the globe. "Consolidating network functions such as routing, firewall and WAN optimization on a single device lowers hardware costs and improves agility by making it easier to manage remote offices and roll out new networking services," commented Cliff Grossner, executive director of research and analysis at IHS Markit. "Our research findings indicate that interest in uCPE is growing strongly from enterprises that want to automate management of their edge connectivity and is an increasingly important element used by service providers to deliver SD-WAN."

2019