



OVERVIEW

Fusion delivers a comprehensive suite of innovative, yet proven cloud solutions to businesses of all sizes. Our advanced, high availability service platform enables the integration of leading edge solutions in the cloud, including cloud communications, cloud connectivity, managed networks and security and managed IT services. Fusion's cloud solutions reduce our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment.



KEY FEATURE AND DIFFERENTIATORS

Why Fusion?

- Leader in delivering a full suite of integrated Cloud solutions, not just individual products
- Single Source for the Cloud solutions offer everything a business needs to migrate to the cloud: One Provider. One Point of Contact
- Redundant, advanced proprietary Cloud services platform delivers solutions for companies of all sizes
- Rapid scalability and low-cost deployment of applications with built-in business continuity
- Customized solutions for vertical markets to differentiate value
- Robust, nation-wide network delivers connectivity to the Cloud enables Quality of Service Guarantees and enhanced security to support higher value enterprise solutions



LOCATIONS

Fusion Headquarters is New York, NY.

US Locations

● Atlanta, GA ● Cleveland, OH ● Emporia, KS ● Fairfield, NJ ● Macon, GA ● Meriden, CT ● New York, NY ● Seattle, WA ● Herndon, VA ● Pleasanton, CA

International Locations

● Edmundston, NB ● Toronto, Canada



SERVICE OFFERINGS

TELECOM

All-in-One Cloud Phone Service Fusion brings it all together in the cloud with advanced communications and collaboration. The FusionWorks Suite uses your internet connection and the power of the cloud to provide your business with reliable telephony, affordable calling plans, high-definition (HD) office phones, and dozens of calling and mobility features that help your employees work smarter. No need to manage expensive equipment or hardware onsite. We manage the whole system and make sure it works so you can focus on other business priorities.

DATA

Choosing the Right Service for Your Business Always-on, reliable Internet service is a necessary utility to run a successful business today. With so many technologies and speeds to choose from, selecting the right solution for your business begins with understanding how your employees will use it and how it will be managed.



IDEAL CUSTOMER PROFILE

- Fusion has solutions for small & mid-size organizations as well as enterprise customers.
- Customers who want to simplify communications, ensure business continuity and ensure network & data security are ideal customers for Fusion.
- Fusion builds solutions specific to your customer.
- Some popular industries Fusion works with are retail & restaurants, healthcare, legal and non-profits.



CUSTOMER TESTIMONIALS

Swim USA, "Our experience with Fusion over the past 10 years illustrates their commitment to industry-leading levels of service, support and customer focus. We gladly recommend them to anyone looking to shift workload into the cloud and transform their business operations."

- Peter Sebastianelli, Director of IT & Information Security



QUALIFYING QUESTIONS

- What calling features would you like today that you do not currently have?
- Are you considering moving to a more Opex vs Capex model for most of your telecom expenses?
- What are your plans to move to the cloud?
- Are you relocating or expanding within the next year?
- Are you utilizing more applications that require additional or faster bandwidth?

CLOUD

- Streamline IT with a Single Source Solution
- Harness the power of the cloud to increase efficiency, collaboration, and teamwork.
- Empower your employees to work from anywhere with easy access to Microsoft's popular productivity and collaboration tools, without the need for new hardware installations.

UCAAS

Improve Collaboration. Increase Productivity. Fusion's unified communications solution enables a seamless, device-agnostic experience across mobile and desktop platforms, enabling voice and video calling, instant and group messaging, presence, and desktop sharing. Now you can use any device to mirror your desk phone, essentially carrying your office with you wherever you go.

SDWAN

SD-WAN is today's popular approach to private networking because it's easy to deploy, easy to manage and much less expensive than traditional WAN deployments. It uses bandwidth more efficiently to ensure the highest level of application performance while lowering bandwidth and hardware costs. Fusion takes a best-of-breed, multi-vendor approach to our Managed SD-WAN offerings, giving you the flexibility to build the solution that's the right fit for your business needs, size and budget.

MANAGED SERVICES

- Optimize Your Network
- Take the guesswork, risk, and hassle out of your security, WiFi, and Wide Area Network.
- Fusion's Managed Network and Security services are built on industry-leading, best-of-breed technologies.
- Our experts manage every aspect of the process including design, deployment, monitoring, and support.

