



OVERVIEW

Frontier Communications is a Fortune 500 company with wide brand recognition across the U.S. We provide a robust portfolio of data networking, voice, Internet, Cloud and CPE services. With our footprint covering 29 states, Frontier's advanced fiber network can deliver the networking connectivity and managed business solutions your customers are looking for. And our products scale to meet any business need: from small businesses that need a solution for ten employees, to large Enterprises with thousands of employees.



KEY FEATURE AND DIFFERENTIATORS

Our solutions include both hardware (e.g., cabling, switches, firewalls, access points) and support (e.g., design, installation, deployment, and 24/7 monitoring) Frontier has enterprise-grade solutions; the cheaper options will not provide you with the same support, security, and performance. Building the perfect network takes time, but it is worth it when you do not have to make expensive upgrades in the future. Our Solution Engineers and design team will work side by side with you to ensure the solution meets your specifications the first time. Frontier has an industry leading fiber footprint in numerous target markets Small companies that compete as a "low-cost" competitor; often offering limited support or lower grade technology - Frontier can provide the connectivity.



LOCATIONS

Norwalk, CT

Frontier offers communications services to customers in 29 states.

Alabama

Arizona

California

Connecticut

Florida

Georgia

Idaho

Illinois

Indiana

Iowa

Michigan

Minnesota

Mississippi

Montana

Nebraska

Nevada

New Mexico

New York

North Carolina

Ohio

Oregon

Pennsylvania

South Carolina



IDEAL CUSTOMER PROFILE

Customers that are within Education, Government, Healthcare, Manufacturing, Financial Services, Retail, Transportation & Logistics, and Professional & Technology Services.



CUSTOMER TESTIMONIALS

"Frontier provides state-of-the-art technology, scalable bandwidth architecture, and an incredible corporate commitment to our state and county that is necessary for a world-class business partner."



QUALIFYING QUESTIONS

- Does your current Wi-Fi solution lack capacity or coverage?
- Are your users frustrated due to low bandwidth or dropped connections?
- Has your business experienced a recent network security incident?
- Has your business experienced growing concerns about Wi-Fi user security for both employees and customers?
- Has your network performance negatively impacted by specific user activities?
- Does your business believe it can design, install, and deploy a new network?
- Does your business have the expertise in-house to monitor your own network?
- Do you want to understand how your customers or employees are using the network?
- Would you like a custom designed product that will meet user bandwidth demands

Tennessee
Texas
Utah
Washington
West Virginia
Wisconsin

No international locations



SERVICE OFFERINGS

TELECOM

Frontier is a local exchange provider in 29 states. The benefit for you customer is Frontier is the last mile provider for Fiber and Copper solutions.

DATA

Frontier is a local access provider offering Gig Access within 29 states that is tied together with a Core backbone that is processing at Terabit speeds.

CLOUD

Frontier Cloud, leverages the breadth of Frontier's Ethernet network and a partnership with Equinix to bring you private cloud connections that are highly secure, fast and reliable.

More convenient management - Provides a single network connection to access multiple Cloud Service Providers.

Access to cost efficiencies of the cloud - Enables you to securely take advantage of the cloud's shared infrastructure and pay-as-you-go pricing model and eliminate the high costs of maintaining and managing in-house data center.

Increased security - Our private cloud connections improve security by helping your business avoid exposure to Internet threats such as DDoS attacks.

Improved performance - Service Level Agreement maintains access to cloud applications with reliable, high-performance Ethernet connectivity. In the event of

with “business grade solutions”?

Is your network monitored for malicious activity?

an issue, redundant connections can divert traffic to maintain business continuity.

SDWAN

Frontier Connect-WAN is a comprehensive SD-WAN solution that gives you network control, visibility, business agility, security, reporting, analytics, creative network design efficiencies, cost management and the ability to bring your own access or choose from one of our access speed profiles— all from a single Communications Service Provider for “one stop shop” convenience. Frontier Connect – WAN provides the features and functionality you need right out of the box, without complex modification hassles. We did the research and legwork; you simply apply the benefits to your bottom line and get managed solutions for streamlined business success.