



OVERVIEW

EagleDream is one of the largest and fastest growing Premier Grade AWS and Silver Microsoft cloud providers in the Country. We have a strong bench of trained and certified technical consultants on staff, and are one of the few AWS consulting partners with this level of expertise in the nation.



KEY FEATURE AND DIFFERENTIATORS

- We enable our customers to take a long-term view on innovation and acceleration
- We lead with education and provide access to programs that help our customers achieve success for today and tomorrow
- We have enterprise-proven experience with a global footprint
- We are the largest and fastest growing cloud partner in the Northeast
- Security is woven into the fabric of all processes, architectures, and solutions



LOCATIONS

HDQ is Rochester, NY

Additional Locations:

Cambridge, MA - Pittsburgh, PA - Charlotte, NC - Jacksonville - Nashville - Atlanta - Tampa - Palm Beach Gardens



SERVICE OFFERINGS

DATA

DataLakes - Analytics - Database technologies

CLOUD

AWS - Premier Tier Cloud Transformation Partners 1 of 47 in North America

UCAAS

AMAZON Connect

IOT

DataLake AWS IOT SageMaker

MANAGED SERVICES

Cloud MSP and Software MSP



IDEAL CUSTOMER PROFILE

Enterprise Business
Medium-Size Business

We are vertically agnostic but have experience working with companies in Healthcare, Manufacturing, Financial Services and Retail.



CUSTOMER TESTIMONIALS

"The EagleDream Technologies team built a first-class application for us. From day one, they kept true to every commitment they had made. The application is intuitive, sleek and easy to use. Their recommendation to conduct usability tests was an effective way to ensure we hit the mark. The usability testing uncovered and solidified the need for adding an extra piece of functionality. We were then able to incorporate the functionality into the project and that has our customers excited. Simply put, they made our business their business!" - Brad Clement, Constellation Brands



QUALIFYING QUESTIONS

1. What is your cloud strategy?
2. What is your cloud native development strategy?
3. Have you ever participated in an AWS Well Architected Review?
4. What is your business outcome you are trying to achieve?
5. How do you see AI, ML benefiting your organization in the next 24 months



INDUSTRY RANKINGS

Premier-Level & Amazon Web Services (AWS) Certified Professionals

AWS Competency Program Partner

AWS Well-Architected Launch Partner

AWS End-User Computing Launch Partner