



OVERVIEW

Reliable, high-performance network connectivity is critical in every IT solution. Cologix gives you a choice of 450+ networks within our network-neutral Meet-Me-Rooms. We are 100% focused on network neutral interconnection and colocation, which we believe delivers the best results for our customers.



KEY FEATURE AND DIFFERENTIATORS

- Connecting businesses to over 450+ networks and 250+ cloud providers with access to the most robust scalable ecosystem in North America, we offer in market cross connects with dark fiber through Cologix's Metro Connect
- Secure, dedicated connections to the leading Public Cloud platforms—Amazon Web Services (AWS), Microsoft Azure, Google Cloud Platform, IBM Cloud, and Oracle Cloud—across Cologix's markets
- #1 carrier neutral data center provider in Canada & U.S. tier II markets with all strategic Meet-me-Rooms (MMR) located in Cologix carrier hotels
- Deployments in tier II geographical markets offer safer locations, less susceptible to natural disasters, and low latency connectivity to clouds & networks
- 100% green renewable energy in Montreal, powered by Hydro-Quebec
- Most connected data center campus in Ohio with access to 50+ carriers & connectivity to OHIO-IX and the AWS Direct Connect partner Green Renewable Energy in Montreal

Cologix has two existing data centers and two on the way powered by Hydro-Quebec, North America's largest supplier of clean and renewable energy, only in Montreal. Our sites are designed and built to deliver excellent energy efficiency. They offer a low carbon footprint with our 99,9% clean energy source. We also benefit from the third-lowest



LOCATIONS

Denver, HQ

Ashburn, Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, New Jersey

Canada: Montreal, Toronto, Vancouver



SERVICE OFFERINGS

CLOUD

Connect to 250+ Cloud Service Providers With Cologix Cloud Connect
Choice of cloud providers, including Amazon Web Services, Microsoft Azure, Google Cloud, IBM Cloud and Oracle FastConnect, with secure, rapid and reliable direct connect options across North America.

COLOCATION

We operate over 32 data centers across 10 strategic edge North American markets. Our data center ecosystem includes 28 prime colocation and interconnection hubs and 5 Hyperscale Capacity facilities across 10 strategic North American markets.

- SSAE, PCI, HIPAA Compliance
- Facilities Backed by Cologix Command DCIM and 24/7 Network Operations Center
- Disaster Recovery Seats, Suites & Offices
- Biometric & Badge Authenticated Access
- Connect to 6 Internet Exchange (IX) Points Through Our 32 Locations



IDEAL CUSTOMER PROFILE

Medium and large sized enterprise clients are ideal end users for Cologix. Clients seeking to outsource their data center to a service provider that offers robust connectivity options to network service providers and cloud service providers via strategically located facilities are an ideal fit. End users seeking network and cloud aggregation solutions make Cologix the ideal fit for SD WAN and hybrid cloud deployments.



CUSTOMER TESTIMONIALS

“Through our work with Cologix Jacksonville, we’ve increased profits and reduced costs. The relationship gives U2 Cloud the ability to expand and contract as business needs change, with Cologix’s astute attention on a symbiotic relationship and how they can help us grow. With the suboceanic cables coming from Latin America into Jacksonville, I believe it will be a big boom for the market and prescient on Cologix’s part – a bigger deal than people realize.”
– U2 Cloud CTO Pete Valentine



QUALIFYING QUESTIONS

- Do you have a disaster recovery site for your critical IT infrastructure?
- Is your data center currently on-site?
- In trying to understand what your IT picture looks like, can you tell me about your data center plan for SD WAN and Cloud deployments?
- Are you doing business in Canada?
- Do you have customers who need to comply with Canada's data privacy laws?
- Are you looking to build a hybrid-cloud model?
- Do you need direct access to AWS or Microsoft Azure?
- Do you have a hardware refresh planned?
- Do you have concerns around compliance?
- Do you need to connect to multiple clouds and network providers?



INDUSTRY RANKINGS

NPS score across the portfolio ranked above the industry average.