OVERVIEW

If a client is interested in having a no headache, Enterprise Level, voice and data network, that typically comes with a cost savings, then they should be interested in having a conversation with Coeo Solutions.

KEY FEATURE AND DIFFERENTIATORS

We offer features, such as DR-Redirect, where we can fail over an entire trunk group, rather than just a main phone number, to another ISP automatically so in the event of a primary outage, all incoming and outgoing calls complete.

We also have geo-redundancies built into our network, that many carriers do not.

LOCATIONS

Downers Grove, IL

Chicago/Downers Grove, IL
Dallas, TX
Columbus, OH

We don't have any offices internationally however can provide service internationally

SERVICE OFFERINGS

TELECOM
We are a facilities based company that has NNIs set up with all of the major carriers in the U.S.

DATA
We are a facilities based company that has NNIs set up with all of the major carriers in the U.S. We offer Fiber, Broadband, SD-WAN, MPLS and Wireless/Cellular.

UCAAS
We have several UCaaS Platforms that we work with. In addition to UCaaS, we also now have a 3CX offering.

SDWAN
We are on the Versa platform and have both SMB and Enterprise offerings

CCAAS

We offer our own CCaaS Platform, in addition to Five9.

MANAGED SERVICES
We manage all of our equipment, and also have a Managed SBC offering if a client needs it.

IDEAL CUSTOMER PROFILE

SMB to Enterprise
Multi Locations
Looking for a company that will listen to their needs and build a customer solution for them

CUSTOMER TESTIMONIALS

"In over 20 years in this industry, I have not seen the type of service Coeo provide. They were part of our team and totally engaged in making us successful." - Kris Arthur, DIRECTOR OF IT INFRASTRUCTURE, GLADSON

"Coeo is different than other telecom providers. We appreciate much faster response times, a dedicated point of contact for support, and their solid implementation methodology." - Rick Labus, CIO, EPAY SYSTEMS

"Understanding your service provider has your best interests in mind means you can spend time managing your business. Coeo's commitment to their customers sets them apart from the overwhelming majority of telecom companies." - Brett Michalak, CHIEF INFORMATION OFFICER, OPTION CARE

QUALIFYING QUESTIONS

What is your network missing today that you would like to see? What are the overall voice and data goals of your department or company? What types of applications are you running on your network today? If you could get away from maintenance agreements, etc. and go with a company that could manage both your entire voice and data network, including your phones, is that something that would help you on a day to day basis? What types of phone features are you using today? What types of phone features would help to overall efficiency of you company? How many locations does your organization currently have? Do you have any plans for growth or expansion over the next five years? Ten years? If you could change one thing about your current provider(s), what would that be? Would streamlining your network connectivity, firewall and threat management be something that could help?

INDUSTRY RANKINGS

Versa is a visionary in the Gartner SD-WAN Magic Quadrant

Allied communication