



OVERVIEW

We're passionate about delivering greater agility, engagement and ROI to your business through world-class cloud communication solutions.

By understanding your goals, we tailor our end-to-end consulting, deployment and managed services to advance your journey to a Smarter Workspace.



KEY FEATURE AND DIFFERENTIATORS

At Arkadin, we leverage a customer's new or existing investment in Microsoft or Cisco to turn that into their enterprise phone and collaboration system. While most UCaaS providers offer very similar solutions, Arkadin's approach is unique in that it brings together existing technologies that the customer is already paying for. Our Change Management Organization works with the customer on training and adoption so the client can realize as close to 100% ROI as possible.



LOCATIONS

The Americas Headquarters is in Atlanta, GA
Corporate Headquarters is in Paris, France

Arkadin has offices in Atlanta, GA, Chicago and Schaumburg, IL, Seattle, WA, New York, NY, Dallas, TX and San Francisco, CA

Arkadin has International locations in the following countries: France, Belgium, Czech Republic, Sweden, Germany, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Spain, Switzerland, UK, Russia, South Africa, Turkey, UAE, Singapore, New Zealand, Australia, China, Hong Kong, India, Japan, South Korea, Malaysia, Brazil, Columbia, Mexico and Canada.



SERVICE OFFERINGS

UCAAS

Unified Communications is the consolidation of different cloud collaboration and communication tools for a holistic and smarter way of working. UC bridges the gaps between people--your teams, clients, suppliers and partners--in order to improve users' experience and increase company performance.



IDEAL CUSTOMER PROFILE

Customers that are between 250 and 10k+ employee size are perfect for Arkadin.

A good fit for Arkadin are customers who are looking for:

- Increased impact to bottom line
- Business process enablement
- Talent attraction/ retention
- Elevated customer experience
- Greater business agility
- Empowered employees
- Increased scalability
- Reduction of on-prem CAPEX spend



CUSTOMER TESTIMONIALS

"The user experience side of Teams was so much better than what we could have got with a third-party app like Ring Central. It made the decision for us. I can always rely on Arkadin to help with my Teams roll-out, no matter how complex or where it is in the world. Arkadin represents a single vendor, a simplistic single point of contact. We've got change management, communications, project management – all of those disparate elements all in one spot, a unified space within Arkadin. We had a very smooth experience, there are no rough edges with Arkadin. In terms of a collaboration partner, I could not have asked for a better one.

James Rippetoe, VP IT Operations, Jensen Hughes



QUALIFYING QUESTIONS

Does your team prefer to collaborate over video or audio?

What tools are your workforce already using, and which UC&C solutions might integrate best with them?

How many of your workers are mobile and need access to cloud-based resources?

Does your team use their own devices, and are those devices compatible with the software you've chosen?

How much of your workforce regularly performs administrative tasks?

What percentage of your team is responsible for sales and advertising roles?

Do you want enterprise-wide instant messaging?

Will you need to upgrade your voicemail and call recording strategy to store data in the cloud?

Can you make certain processes more secure by moving to the cloud or staying on-premises?

Will your existing technology integrate with a specific UC&C strategy?

Do you want to continue using on-premises technology like deskphones?

How do you want employees to share information and files?



INDUSTRY RANKINGS

Gartner "Niche Player"

2019 Microsoft Intelligent Communications Partner of the Year

2019 Cisco Gold Partner in Delivering Webex Calling