OVERVIEW

AireSpring is a Nationwide Network Operator and Managed Communications Provider. We are multi-location experts that aggregate connectivity from 20 plus carriers and cable companies into a single network. We provide cloud communications, connectivity and managed IT solutions including SD-WAN, UCaaS, Managed Security, SIP, DIA , MPLS, wholesale data and voice, and more. Our award-winning white glove customer service is widely recognized as the gold standard in the Telecommunications industry with our escalation list that goes up to our CEO. We provide one bill, one point of contact and serve as the responsible vendor on your account.We eliminate the finger-pointing that often takes place between suppliers when one vendor provides your internet connectivity and another your cloud applications.

KEY FEATURE AND DIFFERENTIATORS

20+ US Carriers and MSOs on a single bill
Fully managed services for UCaaS, SD-WAN, Security, Business Internet
High touch, white glove customer service is standard
Escalation list up to our CEO
One bill, one point of contact, one responsible vendor.

LOCATIONS

Los Angeles, CA

Chicago, Los Angeles; Las Vegas; New York; Orlando

Manila, PH; and Pune, India

SERVICE OFFERINGS

TELECOM
LONG DISTANCE VOICE
•Get low cost SIP or dedicated connection using your current phone system
•Uses AireSpring's private managed IP network
•Robust support for call center traffic and high CPS (Calls Per Second) calling patterns
•Most cost effective rates
•Rapid activation, often within 48 hours
•DS-3 supported
•Supports G.711, G.729 codecs

LOCAL SIP TRUNKING
•Uses AireSpring's private managed IP network
•Replace TDM with easy local VoIP service and save
•Free local and inter-office calling included
•Multiple local phone number options included both nationwide and internationally
•Full features, including E911 and 411 directory assistance

Allied communication

AireSpring

IDEAL CUSTOMER PROFILE

Mid-market, multi-location customers are Airespring's sweet spot. Companies that have unique needs and are looking for a customized network solution that isn't "cookie cutter".

They want a single provider who can service all their locations spread across multiple areas, including hard to reach spots. They need a high-touch, white glove, personalized level of responsiveness and flexibility.

CUSTOMER TESTIMONIALS

Nachurs Alpine Solutions Frank Shelby, IT Manager www.nachurs-alpine.com "AireSpring has been flawless. We are very happy. We never had anywhere near the connection reliability with our previous carrier that we have with AireSpring. I would certainly recommend AireSpring, and particularly their SIP Trunking service, as a way to receive better phone service and save on phone bills."

Steven Carter Corporation (DBA Clarius Health) Steven Carter, CEO www.clariushealth.com "AireSpring really cares about solving our issues. I have participated in conference calls with engineers, managers, and company executives. They reviewed old business and the solutions that had been implemented, and we discussed how to solve the remaining issues. I was given mobile numbers and even the numbers of company executives. This was a completely different experience than calling into the anonymous call center of our previous VoIP provider. Never in my life with any product have I experienced such a dedication to making things right."

DATA

MANAGED CONNECTIVITY
•End-to-end, fully managed network
•Geo-redundant Diversity
•Stable communications and technical support costs
•24/7/365 Monitoring and Support

MPLS MESH
•Lowest rates across over 26+ carrier networks
•Largest national footprint
•Reliable, efficient, and scalable
•End-to-End traffic prioritization for comprehensive QoS
•Customizable solutions, including multiple network failover options

DEDICATED INTERNET ACCESS
•Offering data speeds from DS-1 through Gigabit Ethernet overfiber
•Symmetrical access and SLAs
•Bonded DIA up to 12.0 Mbps
•Managed routers available

AIRENMS NETWORK MONITORING SERVICE
•24/7/365 real-time monitoring by the AireSpring NetworkOperations Center (NOC)
•Tickets pro-actively opened on behalf of customers in the event of a network alert
•Full system access via web browser
•Real-time data and records
•Free with AireSpring Managed Connectivity

ETHERNET PRIVATE NETWORKING
•Secure point-to-point connectivity
•Reduced cost option
•Full customer management

Allied
communication

CSi Eric Jaffe | Chief Technology Officer, CSI www.csidata.com "I told AireSpring's engineers what I wanted, and we had everything we needed for implementation and turn-up without a hitch. I love using the Accession Mobile Client. It's amazing when your phone follows you wherever you go.

ⓘ QUALIFYING QUESTIONS

1. Do you have unique needs? Are you looking for a customized network solution that isn't "cookie cutter"?

2. Are you looking for a single provider who can service all your locations spread across multiple areas, including some hard to reach spots?

3. Have you been getting poor service from your current carrier? Do you need a high level of responsiveness and flexibility?

4. Do you need a Fully Managed UCaaS solution where you can rely on a single provider for all elements, including connectivity?

5. Are you tired of the finger-pointing between your cloud voice provider and your connectivity provider?

6. Is it time consuming to keep track of all the providers you have to deal with for different services? Wouldn't it be nice to get one bill and have a single point of contact?

CLOUD

Managed Connectivity from AireSpring simplifies the complexities of integrating cloud communications solutions into IP networks. You need converged voice, video, and data solutions that you can count on, but don't have the time or resources to manage, monitor, or troubleshoot a complex multi-vendor solution. AireSpring has the answer with end-to-end managed connectivity fully integrated with our award-winning cloud communications suite to equip your business with fast, secure, and reliable services.

What sets AireSpring Managed Connectivity apart from other solutions is the unique value of the AireSpring Advantage. We operate, manage, and maintain our own advanced IP network and have years of experience we leverage to remove the risks and complexity of integrating cloud communications solutions with today's IP networks.

By having all services delivered by a single vendor on a fully managed network, you avoid the finger pointing and blame game that occurs when you have cloud communications services delivered by a different vendor than your connectivity.

INTERNATIONAL

AireSpring's Global SD-WAN solution leverages our strategic partnership with VMware and utilizes VMware's SD-WAN by VeloCloud™ which was named the leader in Global SD-WAN in Gartner's 2018 report on Critical Capabilities for WAN Edge Infrastructure. Built on the layered strength of this industry leading SD-WAN solution with the power of the AireSpring Global Private Network, AireSpring's Global SD-WAN advances connectivity to a new level, taking down barriers that formerly challenged multi-national enterprises, solving problems like quality of service (QoS) over longer distances and regulatory restrictions in some geographic locations.

A combination of multiple low-cost carriers overlaid with SD-WAN allows most domestic businesses to achieve a cost-effective, enterprise-grade network solution. However, the power of Global SD-WAN will support the needs of most multi-national corporations with multiple offices and data centers in geographically

dispersed locations.

Global SD-WAN addresses the need for increased bandwidth by combining the power of multiple connections. Enterprises can combine low-cost internet with carrier-grade MPLS and route data based on relative importance, resulting in overall lower costs. Global SD-WAN also simplifies the branch network, making implementation and management more agile with the use of virtualized network services at the edge.

Value of AireSpring's Global Private Network (GPN)
SD-WAN relies on the internet to keep costs low and leverage its true benefits. At the same time, the internet can suffer from issues like latency, packet loss and jitter, problems that are severely aggravated with longer distances. Connectivity into certain geographic areas can be especially limited due to regulatory restrictions. All of these factors together can decrease the overall value of SD-WAN.
A
ireSpring's Global SD-WAN provides a single solution that offers multiple options for branch offices to connect to the closest GPN Gateway and obtain end to-end enterprise-grade connectivity to all their offices:
•Edge-to-Edge Utilizing Over the Top Dynamic Multi-Path Optimization (OTT DMPO) Tunnels
•Edge-to-Edge via Airespring GPN - Global Private Network Gateways
AireSpring's unique network architecture allows for a combination of both for maximum deployment flexibility, along with powerful add-ons that help enterprises deliver applications faster and more consistently.

UCAAS
 AireSpring's AirePBX UCaaS is a fully featured solution encompassing all the advantages of hosted VoIP service with more advanced, streamlined functionality and superior pre-sales design, configuration and white glove service and support. Built on the Metaswitch development platform, AirePBX delivers true unified communications capabilities with enterprise class features at one of the lowest

price points in the industry. In 2016, the product was completely reconfigured into two distinct packages, AirePBX Business and AirePBX Enterprise with online meeting and webinar features being added in 2019.Airespring is one of the few UCaaS vendors who offers a truck roll and onsite installation and testing of theri UCaaS product, and FREE Polycom phones on a 3 year contract. Since AireSpring is both the hosted VoIP provider and cloud connectivity provider when customers choose our managed connectivity option, we can provide 99.999 % uptime. We have full visibility into their network and can resolve any issues that do arise swiftly. AirePBX provides all the features commonly expected in UCaaS products on the market today with the addition of a UCaaS design and support team to ensure the proper solution fitting your customers' needs is designed, delivered and supported as flawlessly as possible. Standard FeaturesMultichannelInteract

SDWAN
AireSpring offers multiple SD-WAN solutions.
AireSpring Platinum SD-WAN by VeloCloud™ A best-of-breed solution, to ensure that you get the right SD-WAN package while taking advantage of superior performance, versatility and savings.
AireSpring Cisco® Meraki® SD-WAN with Firewall - An economical solution that provides standard SD-WAN functionality, and includes an integrated next-generation firewall to ensure your business is protected from external threats. Both these products deliver fully managed, easy-to-deploy solutions, including complete design engineering, dedicated project management and white-glove implementation and support from our team of technology experts. These two innovative and customizable packages help companies optimize their communications networks by leveraging advanced SD-WAN features and functionality together with AireSpring's nationwide, reliable and diversified network and professional services. Our Network Solutions Engineering team partners with you and your client to determine the best SD-WAN package for the situation. We help ensure that your customer's custom policies are accommodated to help reduce potential gaps in security. Each SD-WAN appliance arrives on-premises preconfigured to meet your unique specifications, eliminating the need for expert IT staff to install, configure and manage the device. Free Network Monitoring

24/7/365 • Proactive ticket initiation, management , Free Read and Write access to the orchestrator, and Flex licensing.

SECAAS

An effective information security program starts with a good Network perimeter security plan. You need reliable technology and best practices that will stop viruses, spyware, worms, Trojans, and key loggers and other intruders, before they enter your network. Firewalls and Unified Threat Management (UTM) provide the foundation necessary to protect your organization's data, network and critical assets from cyber criminals. But what if you don't have an in-house IT department, or the budget to hire a trained security expert? And what about the cost of the hardware and software you'll need to buy and maintain going forward?
The solution is a managed security service with AireSpring.SONICWALL ADVANCED GATEWAY SECURITY SUITE (AGSS). AireSpring provides industry-leading software, now with SonicWall's newest Advanced Gateway Security Suite (AGSS), hardware technology, and the needed expertise to secure your information assets 24/7/365, all at a fraction of the cost of in-house security resources. AireSpring's Managed Security Service provides a comprehensive solution of technology and support services designed to defend your network against a wide range of emerging threats. AireSpring provides the configuration, monitoring, alerting and updating that your firewall and UTM hardware and software will need. Round-the-clock technical support and a 60-minute-or-less Call-Back SLA are included along with automatic weekly reports and analysis by certified security engineers. Ensure that your security solution will always be prepared to handle the latest threats with our ongoing hardware replacement and software upgrade program to keep you one step ahead of the cyber criminals.

CCAAS

AireContact is a Complete Bundled Solution. Most providers will charge you to add features and functionality. We give
you everything they offer bundled into a single, competitive price.
Tailored Solutions. We sell solutions. Not products. We can tailor AireContact to address the issues

specific to your business. And solve them together.

Branch Logic Dynamic Scripting. Our solution comes with an advanced scripting engine that guides

agents through interactions using multiple call scripts. Call scripting ensures that each interaction is

consistent, branch logic allow agents to personalize the conversation with each customer.

QoS. As a telecommunications company, we process over 1 billion calls each month. AireContact can

be provided over our fully managed, owned and operated IP network with end to end Quality of Service

guarantee.

Allied communication