



OVERVIEW

ACC Business is a agent only channel from AT&T that combines exceptional, hands-on service with a flexible suite of IP, data, cloud, and voice offerings. We have become one of the most successful communications providers by working exclusively with Solution Providers and delivering specialized solutions covering the entire market-place.



KEY FEATURE AND DIFFERENTIATORS

We offer:

- * Clean Billing
- * All orders are assigned a project manager
- * Live US based customer care center in Rochester, NY
- * Fast turnaround times on quotes
- * Easy to read contracts
- * Excellent Commissions
- * Exclusively agent only channel



LOCATIONS

ACC Business is based out of Rochester, NY while AT&T is based out of Dallas, TX.

We have CMs throughout the US.



SERVICE OFFERINGS

TELECOM

- Internet Access
- MPLS
- Pt to Pt
- VOIP
- Firewalls
- Toll Free
- LD

UCAAS

AT&T Office@Hand is a highly secure, cost-effective, cloud-based IP business communication service that frees up capital while allowing employees to work virtually anywhere, connect seamlessly on almost any device, and collaborate more effectively. One number provides each employee all of their business voice, fax, and text messaging so workers can be more productive, whether they're in the office, in the field, or simply on the go.

SDWAN

US Based solution
SD WAN NOW



IDEAL CUSTOMER PROFILE

We work with companies of all sizes. We are known for Internet connectivity and MPLS networks and now offer VOIP, Firewalls, Security & Ethernet point to point circuits.

SECAAS

Security Capabilities:

- SIEM & Log Management
- Network Monitoring
- Endpoint Monitoring
- UEBA
- Asset Discovery
- Vulnerability Assessment
- Built-in IDS



INDUSTRY RANKINGS

Frost & Sullivan is proud to bestow the 2018 Market Leadership Award to AT&T in the retail DIA services market.

Frost & Sullivan's recent research on the U.S. MPLS VPN Services Market validates AT&T leadership in the market, and hence is the recipient of the 2018 Market Leadership Award.



QUALIFYING QUESTIONS

What are your frustrations when dealing with carriers?

Billing - is it clean and can you understand your bill?

Support - How do I speak to a real person to get help?

Works - What we sell works day in and day out!